Learning From the Experts

Metanoia started with the knowledge that the experts in our community are the folks that live and raise families here. As we push forward together, we recognize that our most valuable assets are each other.

Metanoia’s Board of Directors continues to include community members as a part of the leadership team. We are happy to report that Mrs. Ida Taylor rejoined our board this year. As someone that was working hard in this community long before Metanoia arrived fifteen years ago, her voice is an important contribution that helps us to remain focused on what our neighbors want and need. Miss Kelly Lucas is a parent of four students in the Metanoia Youth Leadership Academy and Miss Desiree Dudley-Leach also has four children in the Academy. Both Kelly and Desiree help us focus on the needs of the young families and single mothers that make up such a big part of our community. Desiree also serves as the President of the Accabee Community Association. Miss Rashawnna Hawkins is a graduate of Metanoia’s Youth Leadership Academy, works at Urban Electric Company, and recently became a mother herself. Rashawnna’s participation underscores the benefit of building leaders through the Youth Leadership Academy that reinvest back in the community as leaders.
Do you remember where you were in 2002? That was the year that the South Carolina Cooperative Baptist Fellowship hired two ‘urban ministers’ to get something off the ground in the zip code of South Carolina with the highest concentration of child poverty. The initial job description asked only that the couple spend a year listening to the community and considering national best practices before anything was begun.

This year, Metanoia has been in existence fifteen years! We are often asked if we could have foreseen all that our work has become way back in 2002. The answer – “NO WAY!” Indeed, about the only thing that has been consistent about Metanoia is that we are always evolving. From a small after school program for a handful of elementary school students, Metanoia has grown to become a holistic community development organization with a focus on leadership development, housing development and economic development.

Though we have grown and continue to grow in new ways, we remain faithful to the core beliefs that have made our work distinctive.

• We believe citizens are the real experts on their neighborhood and deserve to be listened to as solutions are developed.

• We believe that our community is a glass half full rather than a glass half empty and we seek to discover and grow the assets of our community wherever we find them.

• We believe that faith is believing in spite of the circumstances we see before us and watching the circumstances change!

That last definition of faith is what carries us forward. There are people of different religious practices now involved in our movement, but we all try to see past the immediate circumstances of our distressed community and we seek to work for a better tomorrow. A lot of positive progress has been made but we still have so far to travel. Just as we had no idea what form Metanoia would take fifteen years ago, we don’t fully know what our movement will accomplish in the years ahead. However, we pledge to continue building authentic relationships, believing in spite of the circumstances, AND WATCHING THE CIRCUMSTANCES CHANGE.

On behalf of everyone on our team here at Metanoia (Board and staff alike), we want to thank you for taking time to review all that is now occurring around our movement. We also want to offer the sincerest of thanks for your support. So many people inspire us in so many ways through their generous support of our movement. THANK YOU!!

[Signature]

Bill & Ayesha
We recognize the assets in our community and work with our neighbors to build:

**AFFORDABLE HOUSING**

"No Place Like Home!"

p.9 Recognizing the assets that already exist in our neighborhood means we see promise in property and blighted homes. Whether new construction (left) or restoration (right), we are building quality, affordable homes for our neighbors and their families.

**ECONOMIC DEVELOPMENT**

Build it and they will come!

p.8 Our hopes are simple: stimulate our community’s economy in responsible ways that benefit those that live here. We do so by restoring assets, partnering with neighbors, investors, and other folks looking to do the same.

**LEADERS**

A Leadership Pipeline!

p.10 Students, parents, neighbors, and stakeholders come together to create a leadership pipeline that nurtures the skills, talents, and capacities in our community. Through the Youth Leadership Academy, Youth Entrepreneurship Center, Financial Literacy class, and partnerships with like-minded folks, we watch as those that are offered opportunity rise to the occasion.
Mission

Metanoia Community Development Corporation is a movement of people, rooted in faith. We invest in neighborhood assets to build leaders, establish quality housing, and generate economic development. We are pushing forward into new relationships with God and one another to create strong communities.

& Vision

Metanoia envisions a diverse community of people that are inspired and empowered to make the community better for generations to come; where quality housing and livable wage jobs are accessible to all; where there are academically achieving schools; where businesses and faith communities benefit the community; where the quality of life includes green space and recreational opportunities; and where Reynolds Avenue is a hub of economic and social activities. We recognize the people of our community are essential to the accomplishment of this vision.

ASSET BASED

Our innovative approach to community development focuses on identifying and investing in neighborhood assets - both human and physical - instead of just trying to fix problems. Every community has strengths and capabilities. We attract investment to these strengths and create opportunities for neighborhoods to be strengthened from the inside out.

COMMUNITY DRIVEN

Metanoia is led by community residents who invest their own time and energy in creating the community they want to see. The people that live in our neighborhoods are real experts on what works for their communities. No initiative is undertaken at Metanoia without community input and support.

ROOTED IN FAITH

We are a movement that seeks to become "good ground" for people to mature and grow their faith in God and one another. We believe that we are working alongside God who desires the health and renewal of our communities.
Investment Details

Fiscal Year 2017

INDIVIDUAL DONORS
Invested gifts totalling $451,017.69

METANOIA'S Total Income for FY'17: $2,156,947.32

$740,305.22 was restricted for capital projects.
$1,416,642.10 was operating income.

METANOIA'S Annual Operating Expenses for FY17 were: $1,430,745.36

Home-Owner Repairs
Since 2008 Metanoia has completed owner-occupied repairs on 72 homes for a total of $2,175,061.50

Asset-Based Community Development

8.62% Economic Development
39.51% Establish Quality Housing

39.09% Build Leaders
12.78% Management & Fundraising

Helping homeowners keep their homes in good repair across North Charleston

completed emergency repairs on 46 homes for a total of $206,015.22
Even as we celebrate the strides we make, we have a real grasp of the work left to be done. We continue to work collaboratively with neighbors, parents, and community partners to develop sustainable programs that create opportunity. We are **pushing forward**.

**The Macon Coffeehouse and Cafe**

Through a partnership with Duvall Catering & Events, **The Macon Coffeehouse and Cafe** launched in January 2017. It was a place where folks could gather and grab an affordable bite to eat, with friendly faces serving them behind the counter. Duvall informed us that they would be closing all cafes to focus on their thriving catering and events business. We quietly sought the right fit for our community and are so thankful to Duvall for paving the way on Reynolds Avenue for **Dellz on the Macon**! **"The Macon"** closed their doors in mid-October and the much-anticipated opening of **Dellz on the Macon** took place in December 2017!

**Urban Electric Company**

Last year was the launch of a three year project with Urban Electric Company (UECo.), whose manufacturing plant is adjacent to our community. UECo constructs handcrafted lighting that is used around the world. Metanoia partnered with UECo to receive a federal Community Economic Grant that allowed the expansion of their operations, and in the process create **40 new jobs for low income individuals**. Our goal is to have as many of these new jobs as possible offered to the residents of the communities that we serve. After only one year, 24 of the 40 jobs have been **filled**! **The very best form of social uplift is a good job.** Jobs at UECo offer opportunities for promotion, benefits, and can be obtained with a high school diploma. UECo employs one of our board members and neighbors, Rashawnna Hawkins.

**Clemson Coding Program**

The **Clemson University Restoration Institute** partnered with Metanoia’s Children’s Defense Fund Freedom School to reach students in Chicora, Cherokee, Union Heights, and Accabee communities, to stimulate student interest and develop capacity in coding. **The Boeing Company** provided a generous grant direct to the **Clemson University Restoration Institute** to host the “Chicora Coding with Kids Program”. Forty students from the third to the fifth grades participated in the program Monday through Thursday afternoons for six weeks this summer. The modules used a visual component called “SNAP” as an intermediary tool to understand simple coding algorithms, then progressed students on to learning the C-S language for more complex coding. Metanoia CDF Freedom School students will participate in the coding program again in the summer of 2018!

**Listening to Our Community**

Each year we host a neighborhood **Town Hall** to gather our neighbors’ input about our community. **It is a listening opportunity for Metanoia.** Board members, staff and students host stations where residents have the chance to discuss the assets and liabilities that exist in our neighborhood together. This is one of the forums that provide guideposts for programs and direction throughout the year. **We continue to believe that our neighbors are the true experts about our community.**
Our hope is to create opportunities for small new businesses that can serve as the spark leading to re-development that benefits the people who live nearby, rather than boost prices and push our neighbors out. We are looking to create economic stimulus that is beneficial to everyone on our community.

Through opportunities to earn income, we are able to diversify our funding sources and use the funds to reinvest in our neighborhood. We use the money to build more homes, refurbish blighted buildings, attract business, and develop leaders in our community. This keeps the funds circulating through our community and benefits our neighbors.

A job partnership with Urban Electric Company has resulted in the creation of 24 quality jobs within walking distance of our neighborhood. Revitalization efforts on the main corridor running through our community include the opening of a cafe, creation of a Youth Entrepreneurship Center (planned expansion in 2018), and a partnership with Lowcountry Local First to provide incubator opportunities for businesses in an adjacent building due for completion in 2018. The earned income Metanoia receives is reinvested in our community and creates new opportunities.

Old Chicora Elementary School. We’ve had our eyes on it for a while... we’ve talked with our neighbors about the ways we could make good use of this asset, we’ve had architectural guidance as we imagined the possibilities, and we have considered the feasibility of those uses. Now, thanks to a 10-1 vote at North Charleston City Council, we have some time to see if we can make all of those plans and dreams a reality!

**So what comes next?** We dig in deeper to vet the viability of the uses we have identified, including an early learning center, artist studio space, non-profit offices, and a performing arts center. We line up the commitments from partners anxious to invest in a project that will create real opportunities in our community, strengthen the economic stability of the area, and embody the feedback of the folks that live here. We also grow in relationship with each other as we develop partnerships of people that see each other's assets and are willing to risk a little to gain a lot.
TACKLING THE AFFORDABLE HOUSING SHORTAGE

A market needs assessment, conducted by John Wall and Associates, shows that North Charleston has a deficit of 810 affordable homes. As near-by communities can attest, when new construction and gentrification intersect, communities suffer. Without intercession, our neighborhood runs the risk of becoming another area where teachers, police officers and current citizens are priced out of the market.

In an effort to thwart that displacement, Metanoia has slowly but steadily acquired properties to work towards offering more quality homes that families can afford. We currently have thirty properties in our inventory. Eleven homes are fully financed. Three will have families occupying them in December 2017. The remaining nine are under or near construction phase. We are also partnering with some of our neighbors to create a Community Land Trust in an effort to keep housing affordable. This is a mere drop in the bucket compared to need, but we continue to push forward one home, one family at a time!
YOUTH ACADEMY
A pipeline of curriculum-based learning opportunities are available to students demonstrating leadership potential from grades 1 to 12. One of the key components of the Academy is parent engagement. We have established an alternative currency where parents earn credits each month through engagement opportunities with Metanoia, the community and their child’s school. These credits are a requirement for participation. On average, Metanoia families exceed the required credits, which is a key to success for our scholars.

FREEDOM SCHOOL
Freedom School 2017 was amazing! We began each morning with a guest reader from our extended Metanoia community. Students are inspired by the many career paths that readers represent and the stories they share. Students also participated in a computer coding camp, karate, art, and music! All of this was woven into an integrated reading curriculum that increased or maintained the literacy of those participating by 98%!

YOUTH ENTREPRENEURSHIP CENTER
Hodari Screenprinting and Isoke Fine Jewelry have been making steady improvements as they learn more about the business cycle, marketing, and service. Both businesses have new websites this year, hodariscreenprinting.com/, isokefinejewelry.com, that the students built to expand their reach. Isoke Fine Jewelry is also planning to begin hosting jewelry parties in the coming year, so be on the look-out for announcements!
Community Involvement is a part of the curriculum at Metanoia.

We build relationships with God and each other to create community together.

We work hard to build our own skills, gifts, and capacities to grow in leadership.

Community Clean-Up  Hunger Awareness Walk  Community Improvement

Building Each Other Up  Involved Parents = Success!  Growing Teamwork

Working Together  Young Gentleman's Club  Growing Beyond Metanoia!
THANK YOU!

MAJOR DONORS
$100,000 and above
Anonymous
The Boeing Company
Charleston County
City of North Charleston
Trident United Way
$60,000-$99,999
Cooperative Baptist Fellowship of South Carolina
The Cummins Foundation
Mary Reynolds Babcock Foundation
$30,000-$59,999
Anonymous
Bidr, Inc
Origin, SC
Charles & Brenda Larsen
SC State Housing Finance & Development Authority
Sisters of Charity Foundation of South Carolina
Social Venture Partners of Charleston SC
St. Matthews Baptist Church
Chad and Jena Walldorf
W.C. English Foundation

COMMUNITY TRANSFORMERS
$10,000-$29,999
Central Carolina Community Foundation
U.S. Dept of HHS Office of Community Service
The Exchange Club of Charleston
Carol Fishman
First Citizens Bank
Henry and Sylvia Yaschik Foundation, Inc.
Brent & Elaine Humphrey
Ingevity Corporation
James O. & Harriet P. Rigney Endowment of Coastal Community Foundation of SC
Landmark Construction
Pathfinder Foundation, Inc
David Pearlman
National Fair Housing Alliance
North Charleston Breakfast Rotary Club
South Carolina Department of Commerce
Urban Electric Company
Chad Walldorf

“I support Metanoia because their community-led leadership style produces sustainable meaningful benefits for some of the most under-resourced residents of our state.”

Mr. Walldorf is a local entrepreneur, investor, and advisor. He also served as the Deputy Chief of Staff to Governor Sanford and Vice Chairman of Governor Haley’s transition team. In addition, he has served as the chair of several organizations including the SC Club for Growth and the SC Government Efficiency and Accountability Review Commission. His vast experience has afforded him a discerning eye when it comes to organizations that he supports.

We are deeply appreciative of Mr. Walldorf’s generosity to our community and the invaluable counsel he has offered to us. Thank you Mr. Walldorf.

We recognize individuals who made gifts between July 1, 2016 - June 30, 2017 with deep appreciation. We are profoundly grateful for your support!
Metanoia's Investors

**CHANGE MAKERS**

$500-$1,999
- Atlantic Shield
- Elizabeth Amory
- BNC
- Ronald Banks
- Robert Bartlett
- Blackbaud
- Nelson and Bobbie Bradshaw
- Stephanie Brown and Cory Modlin
- Andy and Alfina Capelli
- Sandy Clerici
- Composite Containers
- Concrete Pipe and Precast, LLC
- John Cooper and Lynne Eickholt
- Sheri Cooper
- John and Jeanette Cothran
- Ed and Laura Cousineau
- Boyd Davis
- Delpino Homes
- Lester and Elise Detterbeck
- Denise Devenry
- Capt. James Doffin, Jr., USN Ret.
- Enterprise Rent-A-Car & National Car Rental
- First Baptist Church of Greenwood
- First Scots Presbyterian Church
- Ford, Bacon, & Davis, LLC
- Fortline Waterworks
- Forest Foshee
- Cara Fowler
- Goldenrod Fund of the Community Foundation of Greater Birmingham
- Richard and Ann Gridley
- GSI Enterprises
- HD Supply
- Martha Hammett
- Mason and Marcia Harris
- Herndon Inc.
- Manny Houston
- Rev. Andy Hunter
- Jim and Rhonda Hunter
- Derek and Connie Iannelli-Smith
- J. Patterson
- The Jackson Companies
- Al and Alice Jenkins

Stephen Jackson
- Jane & Larry Iwan Fund of Coastal Community Foundation of SC
- Joan Coulter Pittman Fund of Coastal Community Foundation of SC
- Joint Management Team
- Glenn and Cyndy Keyes
- Kinder Morgan
- Kevin Kreamer
- Tony Levine
- Claire Lyons
- David Manners
- Charles and Carole Mauldin
- Mauser Group
- Medical University of South Carolina College of Nursing
- Metro Electric Co., Inc.
- Anna Montgomery
- Palmetto Railways
- Park Sterling Bank
- Pearlstine Company
- Joanne Penman
- Phillips & Jordan
- Port City Concrete
- Providence Baptist Church Daniel Island
- Willis and Charlisa Pugh
- John and Alex Read
- Rev. Dr. Benjamin J Whipper Memorial Fund
- Coastal Community Foundation of SC
- SC State Ports Authority
- James and Andre Self
- George, Jr. and Barbara Smyth
- South Carolina Community Loan Fund
- South Carolina Ports Authority
- South State Bank
- Bill Stanfield and Evelyn Oliveira
- George Taylor
- Terracon
- Stephan and Tammy Thompson
- Value Capital Management
- Vopak
- Bill and Janice Whipple
- N.W. White
- Carolee Williams
- James and Suzanne Williams

**Ms. Sherron Jackson**

"Metanoia is an outstanding community-oriented project. I have enjoyed following your progress through the years and I think we all should do everything we can to support Metanoia's remarkable work."

Dr. Sherron Jackson is a pediatric hematologist-oncologist, and is affiliated with MUSC Health-University Medical Center. Dr. J as many of her young patients call her, has been in practice for more than 20 years and is well-respected as a leader in the community. As a member of St. Matthews Baptist Church where Metanoia's offices are housed, Dr. Jackson has had a front row seat to witness our work over the years. This makes us especially appreciative of her support. Thank you Dr. Jackson!

**SUPPORTERS**

$250-$499
- Assured Partners
- Becky Brown
- Richard Buchanan
- Combined Federal Campaign
- William and Erble Creasman
- Chris and Ann Cunniffe
- John and Ellen Curlee
- David Bundy and Katherine Richardson
- Family Fund of Coastal Community Foundation of SC
- Randy and Sara Gardner
- John and Denise Grab
- Harbour Wealth Management
- Richard Hendry
- Noel and Stephanie Hunt
- Glenn Jeffcoat
- Clarence Manning
- Neighborhoods Energized to Win Fund of Coastal Community Foundation
- Matthew Pardieck
- Ashley and Robin Pennington
- Robert Scharstein
- Thomas Sisson
- Thomas and Janice Walker
- The Washington Law Firm
- J. Raymond Zimmer
The Exchange Club of Charleston
The Exchange Club of Charleston has the largest membership and raises the most money through fundraising of all the Exchange Clubs in the US.

Metanoia has been on the receiving end of The Exchange Club of Charleston’s generosity for ten years. With their assistance, we have been able to buy a 15-passenger van to help us with student transportation, as well as furnish our new Volunteer Center and the café on Reynolds Avenue. The club has also recognized several of our youth leaders through their Youth Citizenship Awards. This year, the club invited Metanoia to set up a display at the Coastal Carolina Fair to help us tell our story to fair attendees. We appreciate the investment they make in the citizens of our neighborhood!

FRIENDS OF METANOIA

Up to $249
Marion and Sara Aldridge
Stephen Allen
Raymond Anderson
AmazonSmiles Foundation
Amoco Drive Account
Anonymous
Arrington Sunday School
Dawn Balsam
Laura Barton
Carmine and Antoinette Battista
Birch’s Heating & Air, Inc
Blackbaud Care Center

The Boeing Company Gift Match
Steve Boxx
Kenneth and Joye Brannon
Erica Briggs
Barbara Brock
Kirk and Lilia Browder
Becky Brown
Michael Brown
Shirely Brown
Willie and Patricia Brown
Herb Burwell
ChemSouth Southeast LLC
Michael and Patricia Connor
Christopher and Christine Constantine
Steve and Sharon Davis
Richard and Debbie Dantzler
Harry and Corlys Devenny
Suzanne Duckworth
Sally Eisenberg
Carolyn Ferrell
Straight Ferri
First Baptist Church of Pendleton
John and Hazel Fisher
Trisha Folds-Bennett
Folly Beach Senior Citizens
Glenda Ford
Frontline Press Ltd.
Trisha Folds-Bennett
G & W Tanks
Peggy Gainey
Anastasia Gandy
Greg Garvan and Priscilla Quirk
Gary and Mary AnnGilkeson
Global Impact
Eric Goforth
Joseph P Goodson
Ethel Greene
Wendell and Vickie Guerry
John Harvey
Gayle Hassan
David Hay
Richard Hayes
Shirley Hendrix
Arllis and Georgia Hinson
Ray and Belinda Holloway
Joshua and Sacha Hunt
James and Suzanne Hyman
Gary Jacobson and Bridget Thorne
Carlton Jackson
Sherron Jackson

Tony & Krystle Joyner
Albert and Lucille Keller
Ted Keller
Gerald and Sharon Keown
Marlon Kimpson
Barbara Kingsbury
J. Kirk Lawton
Raymond and Linda Manning
The Martha Swain Wood Revocable Living Trust
John and Eartha McClary
Shawn McKay
Gene Meadows
Tommy and Penelope Middleton
Henry Middleton
John and Joanne Milkerelt
Mutind Ndunda
Jeffrey Neal
Neighborhood Funders Group
Nelson Printing
Betty Ochoa
Parents Anonymous of SC, Inc.
Jim and Helen Phillips
Whitney Powers
Charles and Kelley Pruitt
Virgil and Judy Qusenberry
Raw City Paper
James and Mary Reynolds
Charles and Sarah Rians
Carolyn Ripley
Francina Roche
Rodney Rodgers and Sharon Graci
William Royal
Ray Setser
Rick and Judy Shelley
Susan and Don Shelley
Kara Simmons
Bill Simpson
Olando and Aisha Singletary
John Paul Sydnor and Abigail Henrich
Charles Taylor
Daryl and Dawn Tresker
Joe and Kathy Turner
Barry Waldman
Elizabeth Whatchey
Joseph and Judith White
Tabatha Wilbert
H.M. Wildeboer
Alice Williams
Joseph Woytko
Gretchen Wright

THANK YOU!

We recognize individuals who made gifts between July 1, 2016 - June 30, 2017 with deep appreciation. We are profoundly grateful for your support!
Volunteerism and Community - Building Relationships

<table>
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<th>Year</th>
<th># Volunteers</th>
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<td>$47,454</td>
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</table>

The relationships built in our community during volunteer opportunities are even more valuable than the work that is done. Building community together is what volunteering is all about! Thank you to all those that have volunteered in our neighborhood!

As we experience continued growth and additional projects at Metanoia, we will remain focused on staying true to our core values of being asset based, rooted in faith, and community driven. Thank you to everyone for your support. If for any reason you feel that there is an error in this report, please contact Tabatha Wilbert at 843-529-3014 to clear up any discrepancies.